

SCANFIL



Scanfil Group

INVESTOR AND MEDIA CONFERENCE

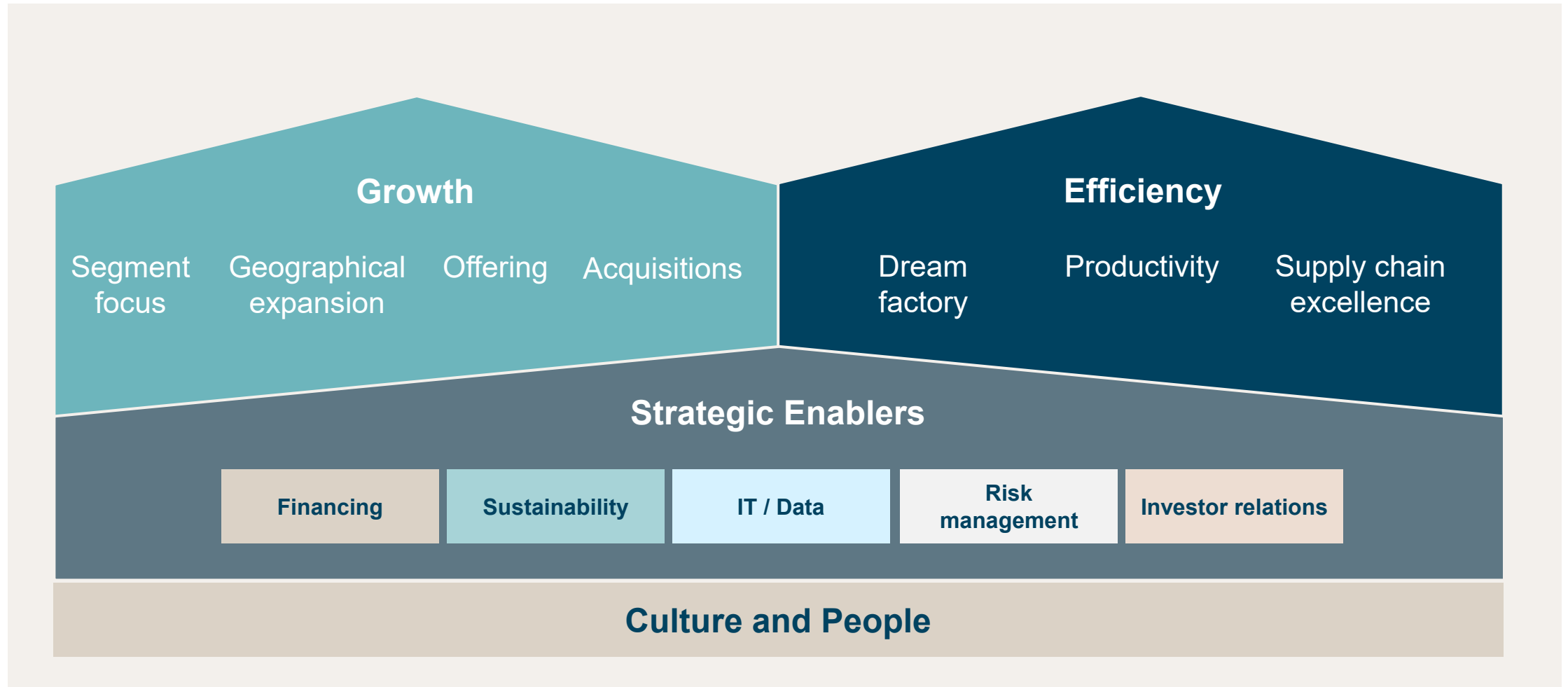
CEO CHRISTOPHE SUT

15 JULY 2025



CONFIDENTIAL

Strategy 2024–2028: Geared for Growth



MB Accelerates Scanfil's Growth



Enhance foothold in Aerospace & Defense

- Increases Scanfil's Aerospace & Defense significantly
- Business is boosted by Nato countries increased defense budgets



Excellent customer base

- No overlapping customers, which creates great opportunities for gross selling
- In addition to Aerospace & Defense, MB has excellent customers with growth potential among Industrial and Medtech & Life Science

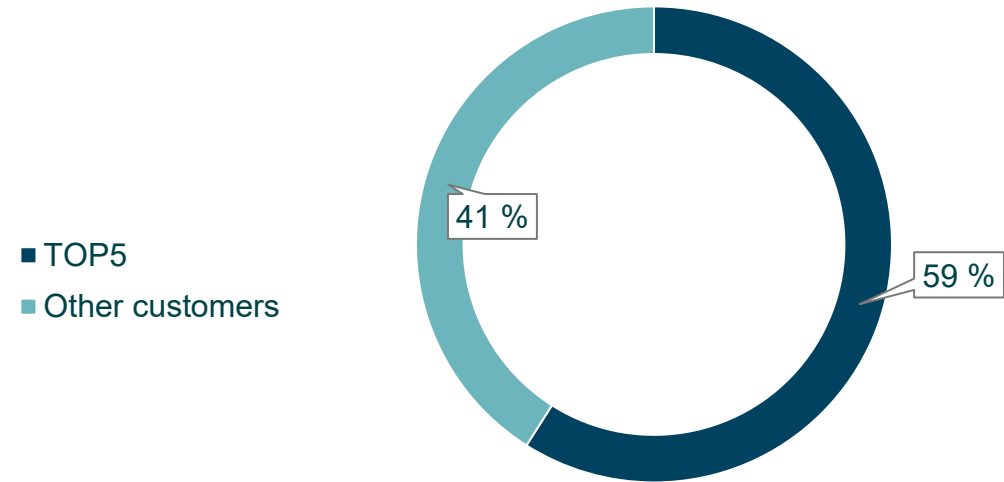


Access to Southern Europe

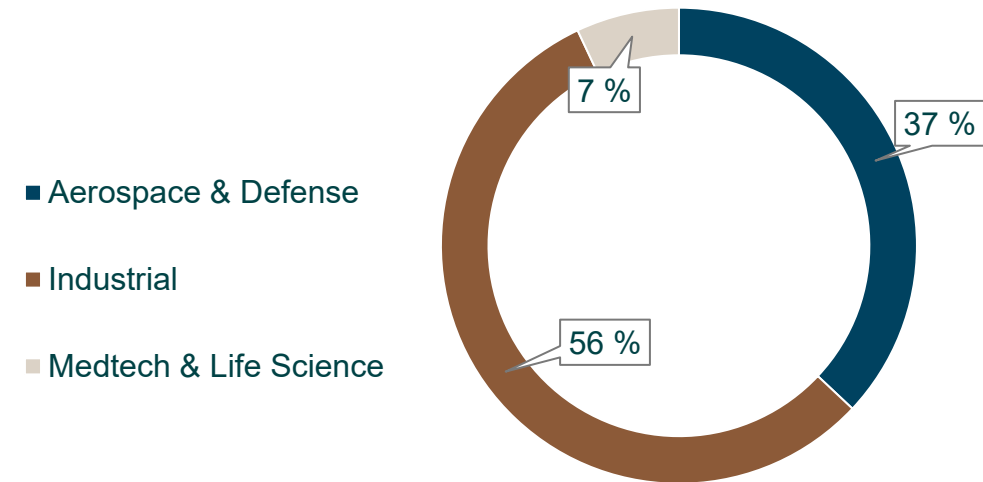
- New market area opens in the Southern Europe
- Growth opportunities and balances our portfolio in Europe

Strong Presence in Aerospace & Defense

Breakdown of Top Customers

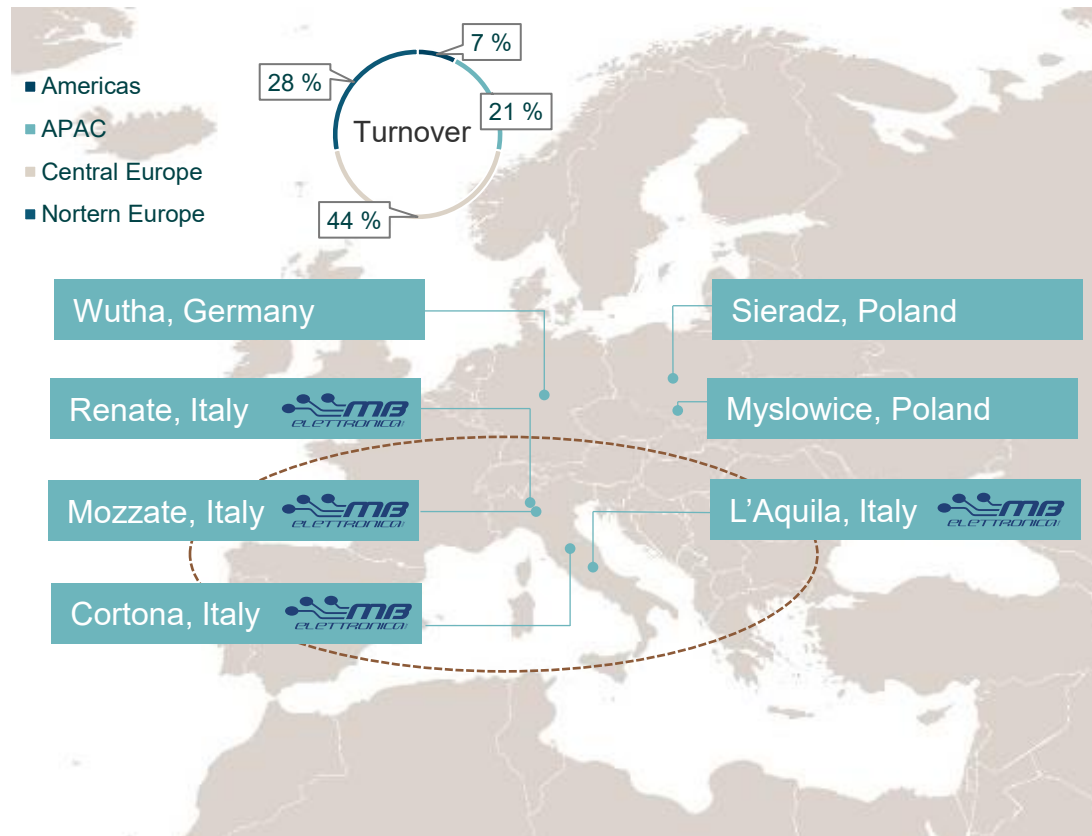


Breakdown by Sector



Both are pro forma for 2023. Please note, sectors have not yet been aligned according to Scanfil’s normal processes, and it might change.

Access to Southern Europe



- Central Europe is the most important single market for Scanfil
- Balancing Scanfil presence and creating a significant growth platform in Southern Europe
- Cortona and MB will create a competence and design center for Aerospace & Defense

MB Plants



MB Elettronica

- Cortona, Arezzo, Tuscany
- Headquarters and main plant
- Covered area 8,400 m²
- Employees ca. 350
- 6 SMT lines
- Design and engineering hub
- IPC Class 2 and 3, ECSS



EBS Elettronica

- Renate, Monza and Brianza
- Acquired in 2019
- Covered area 800 m²
- 2 SMT lines
- Employees ca. 50
- IPC Class 2 and 3, ECSS



MB Elettronica L.






- Mozzate, Como
- Acquired in 2023
- Covered area 3,800 m²
- 4 SMT lines
- Employees ca. 65
- IPC Class 1 and 2







Hi-Tech Elettronica

- L'Aquila, Abruzzo
- Acquired in 2024
- Covered area 1,700 m²
- Employees ca. 30
- ECSS

Strategic Fit of MB

Growth attributes		
New customer group		Significantly strengthens Aerospace & Defense
New customers		No overlapping customers
Geographical expansion		Access to Southern Europe and balancing European portfolio
Offering		PCBA with box-build
Offering		Strong engineering and NPI team

Value creation		
Customers		Enhanced geographical reach and offering
Supply chain		Improved efficiency
Employees		Upgraded career and personal development opportunities
Service		Enhanced engineering and design capabilities

Key Figures of MB and the Deal

MEUR	2023	2024
Turnover	107.0	98.4
EBITDA	11.0	9.7
EBIT	8.2	6.8
EBIT-%	7.7	6.9
Balance sheet in total	76.7	78.0
Net debt	15.0	19.8

- Debt free minimum price is EUR 73 million
- Additional price is maximum of EUR 50 million, subject to financial performance in 2025 and 2026
- Paid in cash and financed with existing credit limits
- Expected closing in Q4 2025

Q&A



Key Takeaways

- Strong presence in Aerospace & Defense with 37% of turnover
- Nato countries' increasing defense budgets will drive growth
- Excellent customer base without overlapping with Scanfil – great cross selling opportunities
- Access to Southern European markets
- Modern and high-quality machinery base
- Talented and committed employees with strong commitment



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